

THE DOWNLOAD

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calendar BIFMA EVENTS

The Business and Institutional Furniture Manufacturers Association (BIFMA) International had scheduled the following list of meetings and events as of press time. Additional events will be posted to the BIFMA website on the Internet at www.bifma.org.

Monday, June 15, 2009

11:00 AM-12:00 PM

NeoCon 2009 - The Basics: A Guide to BIFMA's Sustainable Furniture Standard and Certification [M113]; Learn the key points of the new BIFMA sustainability standard and explore the third party certification of the standard. Gain a basic understanding of the categories of compliance and the certification process. [BASIC] [ENV]; Speakers: Craig Bren, Tuohy Furniture Corporation & Tom Reardon, BIFMA

Wednesday, June 17, 2009

BIFMA Annual Meeting

Sauganash Ballroom - 14th Floor Holiday Inn Mart Plaza. (Breakfast 7:15-7:45 am & Program 7:45-9 am)

Featured Topic:

BIFMA Sustainability Standard & level™ Certification Program

Cost: \$40.00 US per person for breakfast.

August 11, 2009

BIFMA Sustainability Committee

1:00 - 4:00 pm, Grand Rapids MI

October 13, 2009

Government Affairs Committee

1:00 - 4:00 pm Central Time, Four Points Sheraton - Chicago, O'Hare, Chicago, IL

October 14, 2009

Annual Engineering Committee

Meeting, Four Points Sheraton - Chicago, O'Hare, Chicago, IL

Commercial Furniture Industry Launches "level"

Certification Program for Furniture Sustainability Standard

Grand Rapids, MI - BIFMA International, the trade association for the contract furniture industry, representing the leading firms in the commercial furniture market, has announced the premier of the product certification program, **level™**.

level will certify conformance with the first fully transparent, multi-attribute, sustainability standard for furniture covering materials, energy and atmosphere impacts, human and ecosystem health and social responsibility.

Manufacturers evaluating products to the BIFMA e3 Furniture Sustainability Standard and undergoing an independent, third-party certification process will achieve the **level** conformance mark. The standard is modeled after the LEED Rating Systems with specific prerequisites, optional credits, and three conformance levels, with **level 3 certification** being the highest.

"For the past three years we have been following the ANSI process, working with stakeholders and experts from inside and outside the industry to create a standard that can be used by all furniture producers. We understand the importance

of an independent evaluation and conformance verification process and are inviting certification bodies (in addition to NSF and SCS, who have already joined the program) to participate. We have to give our customers a simple, and more comprehensive, way to understand how products contribute to green buildings and sustainability as a whole."

said Tom Reardon, Executive Director of BIFMA.

BIFMA member firms Allsteel, Gunlocke, Herman Miller, Kimball, National Office Furniture and Steelcase have all announced the launch of products that have met the standard's requirements and have undergone the third party certification. Each firm will be showcasing their **level certified products** at NeoCon this year.

For more information, visit www.levelcertified.org



Election of New Directors Announced

BIFMA International is pleased to announce the election of a new vice president and two new directors. All were recently elected to their positions at the BIFMA Board of Directors meeting on May 12, 2009.

The Directors unanimously elected Stan Askren to a one (1) year term as Vice President/President Elect. He is Chairman of the Board, President and CEO of HNI Corporation. The corporation's brands include HON®, Allsteel®, Gunlocke®, Paoli®, Maxon®, Lamex®, HBF®, Heatilator®, Heat & GloTM, Quadra-Fire® and Harman StoveTM.

Stan received his MBA from Washington University; his Bachelor of Business degree from University of Northern Iowa; and, has completed the Advanced Management Program at Harvard University. He has worked in several industries and has held multiple executive management and general management positions with Emerson Electric, Thomson S.A. and HNI Corporation. Stan has been with HNI Corporation since 1992.

In addition to BIFMA, Mr. Askren serves on the Board of Directors for Armstrong World Industries and the National Association of Manufacturers (NAM). He is active in numerous local and civic organizations and Boards. Stan and his wife Mona have three children. His hobbies include outdoor sports with his family, and aviation.

Two board seats were filled due to term limits. Bob Bockheim and Paul Simons have completed serving two full terms as Directors and BIFMA thanks them for their contributions to the association. Individuals filling the vacated seats are Mikel Briggs, Bretford Manufacturing, Inc. and Shaun Mannix of Transwall. Each individual was unanimously elected to their first, three (3) year term beginning June 1, 2009.

Mikel S. Briggs, (Mike) President and COO, graduated from Millikin University with a BS degree in Marketing. He also graduated from the Kellogg Management Institute at Northwestern University. Mike started his business career as a salesman with the IBM Corporation—Data Processing Division and left to spend nearly ten years as President of OEI Business Forms in Itasca, IL. He joined Bretford in 1993 as Managing Director/Chief Operating Officer and



Stan Askren, HNI Corp.



Mikel Briggs, Bretford



Shaun Mannix, Transwall

was named President in 1999.

Mike currently serves on the board of the Franklin Park Economic Development Commission and is a past board member of the Alliance for Illinois Manufacturing. He also is a member of the Board of Trustees for Millikin University, currently serving as Vice Chairman and is a past Board member and President of Naperville Country Club. He has been married to his wife Tina for the past 29 years and has two children, son Matt (28) and daughter Lindsay (24).

Shaun Mannix, President and co-owner of Transwall graduated from the State University of New York with a BA in Psychology. He began his career in the industry with Kimball International in New York City, advancing to sales management roles in Boston and Chicago in later years. He was promoted to VP and assumed the general management responsibility for Transwall, then a unit of Kimball International in 2003. In 2005 he partnered with Transwall's previous owners, Jay Aikens and Frank Lytle in a buyout of the firm. Shaun and his wife Lisa have two children, daughter Alex (16) and son Jack (13).

Unanimously re-elected to the BIFMA Board of Directors were Anne Bernhardt, Jim Keane, Dan Miller and Chuck Saylor, each to a second, three (3) year term on the Board. The Directors also unanimously re-elected Rebecca Boenigk, to a second, one (1) year term as President and Dan Tuohy to a one (1) year term as Treasurer.

Industry Welcomes New Members

BIFMA International welcomes our newest members to the office furniture industry's trade association ranks:

Regular Members:

Allermuir, Inc. - Maumee, OH

Davies Office Refurbishing Inc. - Albany, NY

Versa Muebles Para Oficina S.A. de C.V. - Guadalajara, Mexico

Ergonomia Productividad S.A. - Guadalajara, Mexico

BIFMA develops voluntary product and industry standards that support safe, healthy and sustainable environments; publishes key industry statistics; advocates for legislation and government regulation that has a direct impact on the health of the industry; and facilitates meaningful dialog and education to support our core services and the industry we serve.

For information on how to join BIFMA and the many benefits of belonging, visit our website at <http://bifma.org/info/index.html>.

BIFMA Standards Update

BIFMA Furniture Emissions Standards M7.1 and X7.1

The BIFMA Furniture Emissions Subcommittee has been working diligently since the release of the 2007 editions of ANSI/BIFMA M7.1 and ANSI/BIFMA X7.1 to prepare new/revised editions. Drawing from the state of the art research recently completed by Dr. Jensen Zhang and his staff at Syracuse University, in collaboration with Berkeley Analytical Associates, the US EPA, Material Analytical Services, and others, the FES Subcommittee has created revised editions of X7.1 and M7.1 that include multiple improvements. Significant improvements include:

1. Expanding the use of small scale chamber testing to allow determinations of compliance for assembled furniture products.
2. Defining compliance requirements for individual items (e.g. tables, file cabinets, easels, etc.) in addition to whole workstations and seating.
3. Defining compliance criteria based on emission factors ($\mu\text{g}/\text{m}^2\text{h}$) as an option to emission concentrations ($\mu\text{g}/\text{m}^3$) which facilitates suppliers of material assemblies (e.g. laminated work surfaces, surface finishes with appropriate substrates, etc.) to provide emissions data relevant to compliance of finished products.
4. Expanding use of the power-law to predict emissions at 14 days from test data at 3 and 7 days.
5. Adding examples to make applying the standards easier and to support the emissions credits in the BIFMA e3 sustainability standard.
6. Multiple technical and analysis refinements to decrease variation and/or increase harmonization with other standards (ASTM, ISO, etc.).

The FES Standards are presently being balloted among the BIFMA membership in preparation for ANSI Canvass.

BIFMA Office Chair Standard X5.1

After a considerable amount of revision work by the Chair Standards Subcommittee, a new edition of X5.1 is moving toward the last stages of completion. The proposed new edition will feature "upgraded" testing criteria to match the growing trends of the North American population. The Subcommittee was provided with data that indicated the weight of the population of North America is increasing. The Subcommittee based its findings and recommendations on the data study known as CAESAR. A number of the tests within X5.1 were increased to reflect the changes in the population of office chair users.

The standard is being prepared for Association Ballot and the ANSI Canvass. BIFMA anticipates that there will be a new edition of X5.1 General Purpose Office Chairs by the end of 2009.

BIFMA Panel System Standard X5.6

The BIFMA Panel Systems Subcommittee has completed the revision work on a proposed new edition of BIFMA's Panel Systems Standards. This standard was in need of revision to keep it current with other BIFMA Standards. This standard has been widely accepted and did not need an extensive make-over. The standard is being prepared for Association Ballot and the ANSI Canvass. BIFMA anticipates that there will be a new edition of X5.6 Panel Systems by the end of 2009.

Any questions on these or any other ANSI/BIFMA Standards, please contact Dick Driscoll at BIFMA. Email: rdriscoll@bifma.org.

Formaldehyde Legislation

BIFMA has joined a coalition that recently sent an "open letter" to Members of the United States Congress in support of federal legislation to extend California's technology-based standards for formaldehyde emissions from composite wood products nationwide. The Environmental Protection Agency (EPA) has been considering development of a whole new rule at the federal level but coalition members believe California's Airborne Toxic Control Measure to Reduce Formaldehyde Emissions from Composite Wood Products (also known as the "CARB Rule") already represents a carefully considered path forward to greener and more sustainable technologies. It is the result of a seven-year cooperative effort between industry, regulatory authorities and public interest groups to dramatically reduce formaldehyde emissions from

composite wood products. Because many impacted industries in the U.S. and around the world are working diligently to meet its requirements, the coalition is encouraging Congress to accelerate action on this issue by directing EPA to adopt the California rule. Environmental and health advocates favor this proposal as the fastest way to take action on formaldehyde related problems.

The diverse group of coalition members include the Alliance for Healthy Homes, the American Forest & Paper Association, the American Home Furnishings Alliance, APA-The Engineered Wood Association, BIFMA International, the Composite Panel Association, the Hardwood Plywood Veneer Association, the Kitchen Cabinet Manufacturers Association, the National Center for Healthy Housing, and the Sierra Club.

New Industry Forecast - May 2009

The most current industry forecast report was released on May 27. The econometric forecast model, developed and maintained by Global Insight on behalf of BIFMA, was refined earlier in the year to better reflect the impact of some of the model's drivers as well as improve the overall accuracy of the model. Adjustments are made periodically to better reflect current conditions. The current projections are:

2009

U.S. Production: \$8.0 billion -28.6% change

U.S. Consumption: \$9.4 billion -27.4% change

2010

U.S. Production: \$8.2 billion +2.8% change

U.S. Consumption: \$9.8 billion +3.9% change

After back-to-back declines in real GDP of more than 6%, the period of economic free-fall seems to be over, at least for GDP. While the worst seems to be over for the overall economy, for the office furniture industry conditions will stay rough for a while. Orders and shipments of office furniture for the first quarter of 2009 came in well below expectations as downward momentum in the business spending sector remains severe. The domestic market should improve as 2009 progresses, but recovery for the rest of the world will come more slowly. This means that the office furniture export market will take longer to stabilize and will be another major drag on the U.S. office furniture industry in 2009.

Leadership Conference to Skip a Year

The Annual BIFMA Leadership Conference, usually held in January or February each year, will not take place in early 2010. As occurred in 2003, during that economic downturn, the event will be postponed while the economy recovers.

Until next time, thank you to all the sponsors and participants who have made these gatherings so memorable. As we look forward to January/February of 2011, let us know what topics you would like covered, and if you wish to play a role in serving on the conference planning committee.



Dr. Allen Sinai, President and Chief Global Economist of Decision Economics, Inc. briefing BIFMA Leadership Conference attendees at the Wynn Las Vegas Hotel in January 2009

Influenza Preparedness

While the jury is still out on the ultimate damage that might be done by the H1N1 (formerly "Swine") Flu, BIFMA member companies came together early during the threat to discuss possible best practices for addressing a pandemic that could be shared industry wide.

A small working group of interested volunteers was created and, if others are interested in joining, simply let BIFMA know. For the moment, the initiative consists of sharing relevant information via the BIFMA website:

http://bifma.org/govt/StateDept/govt_travel_alerts.html

At that web page, links can be found for travel restriction information and resources in Mexico; OSHA (Pandemic Influenza Preparedness and Response Guidance for Healthcare Workers); the U.S. Centers for Disease

Control and Prevention (H1N1 Flu Updates and a Business Pandemic Influenza Checklist); the U.S. Department of Health and Human Services; and the World Health Organization's current status of swine flu outbreak.

Some companies have studied what to do in circumstances like this and others for years and have come up with very sound ideas. BIFMA welcomes that information and would be happy to add it to our growing library of resources. Forward any such materials to Brad Miller of BIFMA at bmiller@bifma.org.

Advocacy Report

BIFMA's Government Affairs Committee met in April to review issues of concern to the industry and prioritize activities for the remainder of the year. Scott Lesnet of HNI, the committee's chairperson, explained the history of the "Rapid Response Team", the issue identification system put in place last year, and stated that it has proven to be a helpful addition to our advocacy process. When BIFMA is contacted with an urgent request to sign on to a letter or otherwise take action that is time sensitive, the volunteers on the Rapid Response Team are able to supplement staff knowledge with their company perspectives and individual reactions.

Scott encouraged others to join him, Randy Ruster of Herman Miller, Robert Hupe of Virco, and Randy Carter of Steelcase on this team. Volunteers from Kimball, Versteel and Nucraft stepped forward. Others are welcome. Just e-mail Brad Miller bmiller@bifma.org to sign up.

Tax legislation is moving in the U.S. Representatives. Congressman Hank Johnson introduced the Mobile Workforce State Income Tax Fairness and Simplification Act (HR 2110) on Monday, April 27, 2009 to limit the authority of states to tax certain income of employees for employment duties performed in other states. BIFMA is a member of the Council On State Taxation (COST) that is seeking this clarification.

The committee received a presentation on the Lacey Act Amendments of 2008 from Neil Mendenhall, Natural Resources Program Associate at Scientific Certification Systems, Inc. Neil described the background, current amendments, relevance to BIFMA members, legal require-

ments, and his recommendations for compliance. A copy of his PowerPoint is available in the Member Resources section of BIFMA's website (http://www.bifma.org/resources/govt_mtg_min.php3). While the law is pretty well established now, BIFMA is going to explore the possibility of creating a boilerplate document for all manufacturers to exhibit "due care" being taken to comply with the law. A Lacey Act Task Group was created to look into it.

BIFMA's Canadian Furniture Task Group (CFTG) continues to work on procurement issues in that country. For the past year or so, the CFTG has made many suggestions to Public Works and Government Services Canada (PWGSC) on how to simplify the bid process and reduce the costs associated with it through a Government Office Furniture Advisory Committee (GOFAC). The task group has not been pleased with the results but PWGSC has indicated that consultations with the GOFAC will be resumed in September. There is much frustration with the constant turnover of agency staff and unwillingness to adopt industry suggestions for improving the purchasing process.

Sen. Dianne Feinstein is working with consumer advocates, manufacturers, distributors, and existing labeling and certification project leaders to create an accredited national eco-label program. Legislation has not been introduced yet but BIFMA is in touch with several groups favoring such a program.

The Government Affairs Committee decided to meet again this October in conjunction with BIFMA's Engineering Committee meeting.

Sustainability Committee

BIFMA's Sustainability Committee met on Thursday, May 14, 2009 to review the status of BIFMA's new standard and all other pertinent sustainability issues.

The Joint Committee on Sustainable Furniture will be meeting on Thursday, June 25, 2009 at NSF International Headquarters, located at 789 N. Dixboro Road, in Ann Arbor, MI. The meeting will take place from 9:00 am to 5:00 pm EDT and an agenda will be made available approximately 21 days prior to the meeting. Participation in the meeting is possible by teleconference and web-based access. Call 866-740-1260, and at the prompt, enter participant code: 8276819. For the web connection, connect to <http://www.readytalk.com>. The same participant access code applies.

The standard is in what NSF calls "continual maintenance mode" so

annual in-person meetings of the Joint Committee are anticipated, with work group meetings occurring between each annual meeting. As always, Joint Committee member applications are available, anyone can join the work groups, and "observer stakeholders" (a mailing list for information on the standard and meetings) are welcome at any time. For any of the three categories of involvement, email bmiller@bifma.org for further information.

Other BIFMA activities that will commence soon include a comparison of standards and rating systems by a new task group established by the Sustainability Committee to determine how our standard stacks up against others. Additionally, the Life Cycle Assessment Interest Group will be setting a meeting date to review current initiatives. Volunteers for either of these groups are welcome to participate.

Sustainability Standard (level™) Training

If you didn't attend the 2009 BIFMA Leadership Conference in January, then you missed some important information about the release of the BIFMA sustainability standard and level™ certification program. However, it's not too late as we have started offering training sessions to help manufacturers fully understand the standard.

Our first training was conducted in Chicago on May 12 & 13, 2009. Visit <http://www.bifma.org/public/SAS.html> for a copy of the Leadership Conference materials and presentation on the standard and level™ certification program that was made there.

The Training Sessions

There are two separate training sessions being offered. Session #1 is a 4.5 hour "train the trainer" session intended to provide fairly detailed information regarding the standard content, structure, intent, application, as well as information about the certification and labeling program, the use of third party certification bodies and intended customer messaging.

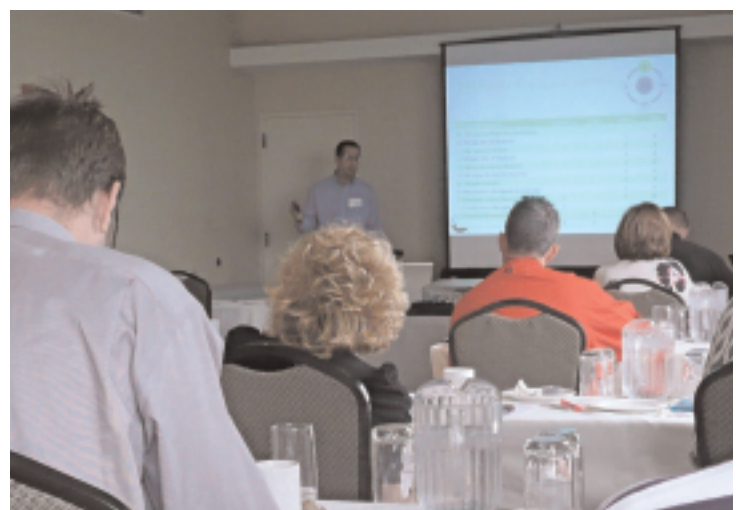
Session #1 is intended for executive leadership of companies seeking greater general understanding of the standard and certification program, or for sales and marketing professionals, sales team members, sales

trainers, customer service representatives, etc. from companies that have (or will soon have) certified products in the market. Completion of this session will enable the participant to present a CEU version of this course. Anyone that wants to learn more about the standard, the certification program and the communication messaging that will be going out to customers beginning in June should attend this session.

Session #2 is a full-day, detailed and in-depth analysis of the standard content, structure and intent. Appropriate audiences for this concentrated, technical session would include anyone responsible for the actual implementation of sustainability initiatives within your enterprise.

Appropriate audiences include sustainability directors/managers, operations and/or supply chain professionals, and anyone overseeing or implementing sustainability practices. Anyone seeking better technical understanding of the standard should attend this session.

The sessions are independent and do not need to be taken consecutively, in fact they are intended for different audiences. Upcoming trainings will be scheduled based on demand. Contact BIFMA if you would like to attend one in your area.



BIFMA e3 Implementation Tools Available

Three new BIFMA e3 Furniture Sustainability Standard support "tools" are now available for member use.

1) A "Guidance Document" (similar to the LEED Reference Guide) provides helpful suggestions, potential strategies, references, resources and other guidance information that can assist a manufacturer toward specific credit compliance.

2) An Excel Workbook with numerous spreadsheets containing imbedded formulas and calculation methodology will be a tremendous time saver for those responsible for data and documentation collection, as well as provide standardized methodology for performing complex calculations.

3) A sortable, Excel version of Annex B is also available. Several credits in Section 7, Human & Ecosystem Health reference the Chemicals of Concern list, Annex B of the standard. A sortable list of the chemicals of concern will assist with grouping chemicals by end-point classification.

We expect all of these items will be updated frequently to reflect the latest information, additions and revisions. Therefore, we're offering a one-year subscription service for ongoing member access to the most current version of each resource on-line.

TOOLKIT:

e3 Tool #1	Guidance Document	\$300
	(includes the standard as an integral component)	
e3 Tool #2	Calculation Workbook	\$625
e3 Tool #3	Excel version of Annex B	\$ 75
	(applies to credits in Section 7)	

Contact Mike Reagan at BIFMA, 616-285-3963, or email at mreagan@bifma.org to purchase access to these helpful e3 support tools. We are offering a la carte subscription pricing as shown above, or a package price of \$900 for members only.

ANSI Status – BIFMA e3-2008:

As you are likely aware, formal ANSI approval of the e3 sustainability standard has been delayed pending resolution of two issues raised by the forest products industry. The credits in question are Section 5.6 – Sustainable Wood and Section 6.4 – LEED Certified Facilities. We are uncertain as to the timing of final ANSI approval, but the standard is entirely usable in its current form. The BIFMA e3-2008 Furniture Sustainability Standard continues to be available for member download at the following link: <http://www.bifma.org/public/SAS.html>

level™ Briefings Continue

In early March, BIFMA staff provided an overview of the e3 Furniture Sustainability Standard and level™ certification program to government agencies and groups in Washington, DC and New York City.

Briefings were made to EPA's Sustainable Product Network, GSA's Integrated Workplace Acquisition Center (formerly National Furniture Acquisition Center), ASID Executive Staff, U.S. Green Building Council, President of the Association for Contract Textiles (ACT), and publishers of Interior Design Magazine. The third party certification program for BIFMA's standard was extremely well received in all quarters.

Additional presentations were scheduled at meetings of the Coalition for Government Procurement's Green Committee, Composite Panel Association's Spring Meeting, Quality Partnership Council meeting at the GSA Expo, and sessions during NeoCon in Chicago. To suggest or request a briefing, contact BIFMA at 616-285-3963.



BIFMA Executive Director Tom Reardon, communications consultant Martin Flaherty, and BIFMA Government Affairs Director Brad Miller barnstormed Washington DC and New York City in March conducting briefings on the new level™ Certification Program for BIFMA's e3 Furniture Sustainability Standard.

The Download is published quarterly by BIFMA International to provide a brief update of association activities.

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Brian Walker, Herman Miller Inc.

CALENDAR of industry events

Updated regularly on BIFMA's Internet Site: www.bifma.org

June 15-17, 2009 – 41st Annual NeoCon® World's Trade Fair - Chicago, IL; Contact: Merchandise Mart Properties, Inc.; Telephone: 800-643-6074 or 312-527-7300; www.merchandisemart.com (click on NeoCon)

June 17, 2009, BIFMA International's Annual Meeting - Chicago, IL; Telephone: 616-285-3963; Fax: 616-285-3765; Email: email@bifma.org; www.bifma.org

June 28-30, 2009 – BOMA International Conference & The Every Building Show; Philadelphia, PA; <http://www.bomaconvention.org>

July 8-10, 2009 - ISOT 2009 – Tokyo Big Sight, Japan; <http://web.reedexpo.co.jp/isot>

July 15-18, 2009 – AWFS Fair – Las Vegas Convention Center, Las Vegas, NV; <http://www.awfs-fair.org>

August 27-30, 2009 – First Nordic Design Fair – Bella Center, Copenhagen, Denmark; <http://www.furniturefair.dk>

August 31 – 4th Sept, 2009 – Bioenergy 2009 Sustainable Bioenergy Business Conference and Exhibit; Jyväskylä, Finland; bioenergy@finbio.fi; <http://www.bioenergy2009.finbioenergy.fi/>

September 9-12, 2009 – 15th China International Furniture Expo; Shanghai New International Expo Center; <http://www.furniture-china.cn>

September 13-15, 2009 - HPVA 2009 Fall Conference; Marriott Cincinnati Airport Hotel, Cincinnati, OH; <http://www.hpva.org>, 703-435-2900

September 13-17, 2009 – Healthy Buildings 2009; Oncenter, Syracuse, NY; <http://www.syracusecoecoe.com> or <http://www.syr.edu>; Martin Walls 315-443-8951; mwalls@syracusecoecoe.org

September 24-25, 2009 - IIDEX/NeoCon Canada 2009, 25th Anniversary; www.iidexneocon.com, The Direct Energy Centre, Toronto, ON Canada

October 3-6, 2009 - OFDA Dealer Strategies Conference & Expo – Hyatt Regency Lost Pines Resort and Spa, Lost Pines, TX; Internet: <http://www.ofdanet.org>

October 7-9, 2009 - World Workplace 2009 Conference & Expo – Orange County Convention Center, Orlando, FL USA; Contact: IFMA.org; www.worldworkplace.org

October 17-22, 2009 - Fall International Home Furnishings Market - High Point, NC; <http://www.ihfc.com>; 336-888-3700

October 19-23, 2009 - Human Factors and Ergonomics Society 53rd Annual Meeting – Grand Hyatt San Antonio, San Antonio, TX; <http://www.hfes.org/web/HFESMeetings/meetings.html>

October 21-24, 2009 – ZOW 2009 – Verona, Italy 39 02 8699 5712 Fax: 39 02 8699 5112, <http://www.zow.it>, info@zow.it

October 22-23, 2009 - Florida Industrial Woodworking Expo; Orange County Convention Center, Orlando, FL; <http://www.tsiexpos.com/fl/index.cfm>

November 11-13, 2009 - Greenbuild International Conference & Expo – in Phoenix, AZ; <http://www.greenbuildexpo.org>

March 9-12, 2010 – IFFS/AFS Singapore Expo – International Furniture Centre, Singapore; Tel: (65) 6569 6988; Fax: (65) 6569 9939; Email: enquiry@iffs.com.sg; <http://www.iffs.com.sg>